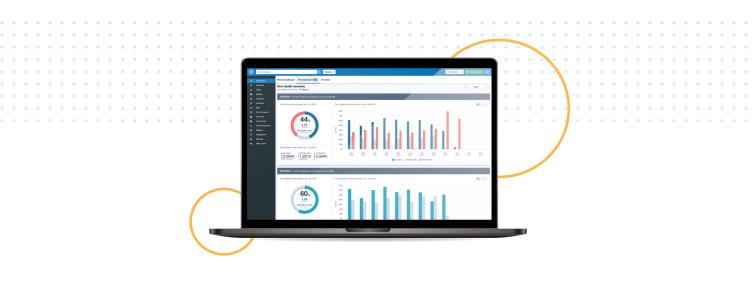# How Clio Manage's Firm Dashboard is providing the insights needed to understand how law firms are growing

Get unique insights on how your firm is performing

- See a quick overview of your firm's performance in an easy-to-understand visual dashboard.
- Track your firm's utilization, realization, and collection rates—three key business metrics for law firm growth as outlined in the *Legal Trends Report*.

Understand how much billable work you're doing

- See how much your firm's work day is spent on billable work.
- Identify opportunities to adjust workflows and better allocate resources.

Found in: Utilization rate

Find out how much money you're losing

- See out how much money you may be losing due to write-offs. Get the hard numbers of which hours ends up on an invoice.
- Find out where your firm is doing work it doesn't end up charging for.

Found in: Realization rate

Track how much money you're making

- See how much money you're really bringing in. Understand what's actually being collected from your invoices.
- Consider asking for larger retainers, offering flexible payment plans, and using other reliable payment methods.

Found in: Collection rate

Measure performance over time

- See the data over a specific timeframe, and identify trends and changes over time—so you can plan annual budgets, invest in headcount, and set aside resources.

Discover how you stack up against your peers

- Compare your firm's performance against industry benchmarks found in the *Legal Trends Report*.